

Message Text

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ACTION IO-14

INFO OCT-01 ISO-00 STRE-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05
SS-15 STR-07 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 /115 W

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TO SECSTATE WASHDC PRIORITY 0312

C O N F I D E N T I A L GENEVA 08355

USMTN

PASS COMMERCE FOR INFO

PASS STR FOR INFO

STR PASS CODEL

E.O. 11652: GDS

TAGS: ETRD, MTN

SUBJECT: COMBINED ISAC 5 (INDUSTRIAL CHEMICALS), ISAC 8
(PLASTICS AND RUBBER) MEETING WITH MTN DELEGA-
TION, MAY 30-31

REF: GENEVA 8084

1. ISAC'S 5 AND 8 IN COMBINED SESSION MET WITH AMBASSADOR
MCDONALD AND MTN DELEGATION STAFF IN GENEVA MAY 30-31 IN
MEETINGS WHICH PROCEEDED GENERALLY AS DESCRIBED IN REFTEL.
REPRESENTING ISAC 5 WERE CHAIRMAN R. BRENNAN OF UNION
CARBIDE; FOVEAUX OF OCITA; S. BOYD OF DUPONT; KASPRZAK OF
SOCMA; AND R. ALSAGER OF CHEMETRON. REPRESENTING ISAC 8
WERE CHAIRMAN W. CHRISTOPHER; G. SWARTZWELDER OF ALLIED;
D. BROTZMAN OF RMA; T. GLENN OF ROHM AND HAAS; AND E.
SONNECKEN OF GOODYEAR. IN ADDITION, W. SNEATH, THE CHEMI-
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CAL INDUSTRY TRADE ADVISOR AND IPAC MEMBER, ALSO ATTENDED.

2. TRADE OBJECTIVES OF ISAC'S WERE ENUMERATED AS FOLLOWS:
TARIFFS--THE INDUSTRY REITERATED THAT WITHDRAWAL OF CER-
TAIN CHEMICAL PRODUCTS FROM THE U.S. OFFER IS THEIR HIGH-
EST PRIORITY, FOREIGN TARIFF REDUCTIONS ARE OF MUCH LESS
IMPORTANCE. THEY EXPRESSED WILLINGNESS TO HONE DOWN THIS

LIST TO THE EXTENT POSSIBLE IN TERMS OF PRIORITIES. NON-TARIFF MEASURES--A MEANINGFUL SUBSIDIES CODE WHICH WILL DEAL EFFECTIVELY WITH THE CHANGING WORLD ECONOMIC SITUATION IS OF GREAT INTEREST TO THE CHEMICAL INDUSTRY. SUCH A CODE MUST APPLY TO ALL MAJOR TRADING COUNTRIES AND DEAL WITH SUCH TRADE DISTORTING MECHANISMS AS ADMINISTRATIVE GUIDANCE. AN ADEQUATE SAFEGUARDS CODE IS ALSO OF INTEREST. THE INDUSTRY ALSO SEEKS A PROPER CONVERSION OF THE AMERICAN SELLING PRICE (ASP) VALUE STANDARD AND REQUESTS PROPER COMPENSATIONS FOR ABANDONMENT OF THIS STANDARD. THEY SUGGEST THAT A GOOD STARTING LEVEL FOR NEGOTIATIONS WOULD BE THE EC RESTORATION OF THE 30 PER CENT LOST AT THE END OF KENNEDY ROUND. THE INDUSTRY IS MOST CONCERNED THAT EQUITY WITHIN THE SECTOR BE ACHIEVED.

3. ISAC 8 SPECIFIED THE FOLLOWING AS ITS MAJOR TRADE OBJECTIVES: THE ACHIEVEMENT OF EQUITY IN TARIFF REDUCTIONS AMONG INDUSTRIALIZED COUNTRIES, TAKING INTO CONSIDERATION THE LOSS IN TARIFF PROTECTION ON SPECIFIC AND COMPOUND DUTIES WHICH HAS OCCURRED SINCE 1972, THE NON-REPRESENTATIVENESS OF IMPORT DATA USED IN THE ASP AND AVE CONVERSIONS, THE DIFFERENCES IN VALUATION STANDARDS, AND THE INDUSTRY'S HARMONIZATION OBJECTIVES. THEY ALSO STRESSED THAT FOREIGN TARIFF REDUCTIONS OF INTEREST TO THE U.S. SHOULD BE SOUGHT AND EXCEPTIONS NOMINATIONS PROPOSED BY THE ISAC SHOULD BE RECONSIDERED. IN ADDITION, THEY BELIEVE THAT

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VERY LIMITED USE OF THE U.S. DUTY ELIMINATION AUTHORITY SHOULD BE MADE. ISAC 8 ALSO EXPRESSED INTEREST IN EFFECTIVE SUBSIDIES AND SAFEGUARDS CODES, THE RETENTION OF ASP ON RUBBER FOOTWEAR, AND AN EQUITABLE CONVERSION OF CHEMICAL PRODUCTS. WITH SPECIFIC REGARD TO TIRES, THE ISAC ASKED FOR A ROLLBACK IN THE TIRE OFFER TO A FORMAL CUT AND TARIFF HARMONIZATION IN MAJOR MARKETS. THEY DO NOT SEE EQUITY WHERE U.S. ENDS UP WITH ZERO TARIFF AND THE EC WITH SIX PER CENT. BOTH ISAC'S FELT THE TRIP WAS WORTHWHILE, ALTHOUGH THEY FELT THEIR MAIN WORK TO BE DONE WAS IN WASHINGTON. THEY WILL USE THE NEXT TWO WEEKS TO STRESS THEIR MAIN MTN POINTS, ESPECIALLY RE TARIFFS, IN STR, COMMERCE, AND THE CONGRESSIONAL COMMITTEES.

4. DRAFTED BY MSCHWEITZER. MCDONALD

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Message Attributes

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